

# CURRICULUM VITAE

## Executive Profile

**Davorin KOLIC**

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Focus : \* general management, strategic planning, selling consulting services on intern.market  
 Expertise : \* deep understanding of intercultural conditions on international market  
 Skill sets : \* multi-lingual community presence, leadership and strategical management  
 \* promotion of infrastructural projects through marketing methods  
 \* LnP, CB Analysis, financial controlling

Profile : \* VP / Corporate / Regional Director  
 \* pioneering , based on communication skills  
 \* new business developer on international consultancy market, expertise in tunnelling  
 \* experience on big size infrastructure projects in 25 countries of the world

### Driving Forces :

#### Competencies :

#### Results :

##### Management

Increase revenue through innovative management best practices  
 acquisition of design/consultancy/supervision contracts in different countries,  
 development of new markets and new businesses, application of marketing and  
 promotion based on international networking through carrier , increase of revenues  
 and cost optimisation based on discovered local market advantages and capacities

##### Skills

complex problem solving, critical thinking, creativity, people management,  
 coordination with others, emotional intelligence, judgment and decision  
 making, negotiation, cognitive flexibility, service orientation

##### Intercultural competence

International community relations and development of partnerships  
 Working experience in 25 countries in last 25 years, development and application of  
 multi-lingual and multicultural teams based on local market knowledge and presence,  
 repeated contract awards at previous clients on international market

### Executive Performance History

Date/Corporation	Positon	Highlights
08/2012 – date GEODATA Austria GmbH, Linz, Austria	Man.director	Project acquisition :
	<u>Project Director</u> Design	<u>Alto Maipo Hydro Scheme, Chile</u> 2 bn USD\$ project, 4 mill. USD\$ design contract Intercultural competence : bringing together Chile client, Austrian contractor, Italian designer
	<u>Project Director</u>	<u>Divaca-Koper new rail line, Slovenia</u> 1.4 bn € project, 36 km tunnels Project optimization, project promotion and start of project management organisation

08/2012 – date  
GEODATA Tunel doo, Zagreb, Croatia

Man.director      Project acquisition

Expertise checking      Peljesac bridge, Croatia  
0.5 bn € project, 2.2 km bridge, 100 m deep piles  
Design checking contract : Croatian client, Danish consultant, Italian consultant

Project Director      Metro Dudulu-Bostanci & Umranye-Göztepe line, Istanbul, Turkey, 7 mill. € design contract, intercult. compet.: Turkish client, Italian designer, Austrian consultants

01/2003 – 07/2012  
NEURON CONSULT ZT, Linz, Austria

Man.director, own.      Project acquisition

Project Director      Wienerwaldtunnel, Vienna, Austria  
0.5 bn € project, 10 km tunnel for high speed rail  
Tender & design contract : Austrian client, Swiss consultant, Austrian contractor

Project Director      Tuen Mun Area 56, Hong Kong  
0.1 bn € project, large size underpasses of highway in HK, design contract : HK client, UK consultant, HK contractor, Austrian consultant

01/2003 – 07/2012  
NEURON Zagreb doo, Croatia

Man.director, own.      Project acquisition

Project Director      HPP Ombla, HPP Dubrovnik II, Croatia  
0.2+ 0.3 bn € project, underground HPPS  
Design contract : Croatian client, French consultant, Croatian designer

Project Director      Light Rail Zagreb, Croatia  
1.1 bn € project, 30 km light rail line 12 km tunnels  
Design contract : Croatian client, UK consultant, Croatian designer

12/1998 – 12/2002  
D2 Consult ZT GmbH CoKG, Linz, Austria

Man.director,  
Div.Manager      Project acquisition

Project Director      Light Rail Seattle, USA, 1.3 bn USD\$ project, 10 km tunnel, Tender & Design contract : US client, USA-Fra-Italy contractors, Austrian consultants JV

Project Director      Koralmtunnel, Austria, 2.4 bn.€ project, 32 km, TBM tunnel, Cost RA, predesign contract : Austrian client, Austrian consultant, Croatian consultants

Project Director      Metro 4 Line, Budapest, Hungary, 1.6 bn.€ project, 10 km, 10 stations, Cost RA : Hungarian client, UK engineer, German contractor, Austrian consultant

D2 Consult Zagreb d.o.o., Zagreb, Croatia

Man.director,      Project acquisition

WB Expert      Wanjiazhai Yellow River Diversion, Lot II-III, China  
2.4 bn USD\$ project, TBM tunnels 80 km  
Consultancy : Chinese client, Chinese contractor, Austrian contractor, Canadian engineer

Project Director      Metro New Delhi, MC1A Line, India  
1.2 bn USD\$ project, 8.5 km metro line, 8 stations  
Tender & design contract : Indian client, Japanese contractor, USA consultant, Austrian consultant

11/1996 – 11/1998

ALPINE BAU GmbH, Linz, Austria

Project Manager Project acquisition

Project Director Wanjiazhai Yellow River Diversion, Lot I, China  
1.1 bn USD\$ project, pump chambers , tunnels  
Site management : Chinese client, Chinese contractor, Austrian contractor, Swiss consultant

Project Manager Tai Po –Butterfly Valley, Hong Kong  
0.5 bn USD\$ project, 13 km tunnels, hydro scheme  
Tender & design contract : HK client, UK consultant, Austrian contractor

09/1991 - 11/1996

MAYREDER BAU GmbH, Linz, Austria,

Project Manager Project acquisition

Project Manager Metro Red Line Los Angeles , USA  
1.5 bn USD\$ project, NATM/SEM stations  
Design contract : USA client, USA consultant, Austrian consultant

Project Manager EOLE Line, Lot 35 B, Paris , France  
0.7 bn € project, 3.4 km TBM tunnel  
Design contract : French client, Italian contractor, Austrian consultant

05/1986 - 09/1991

IPZ Doo, Zagreb Croatia,

Project Engineer Bridge and tunnel design and analysis,  
University assistant professor

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## **Education, Certificates , Language Skills, :**

### Education / Licences :

University of Zagreb, Croatia Civil Engineering, BSc, MSc, PhD  
Registered Chartered Engineer, Croatia  
Registered Chartered Engineer, Austria (ZT)

### Language skills :

Croatian ( mother tongue)	Spanish ( basic)
Slovenian (excellent)	Russian (basic)
English (excellent)	French ( basic)
German (excellent)	Italian ( basic)

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## **Commitment to Community :**

- Member of Executive Committee of ITA-AITES (2012-2015), (2016-2019)
- President of ITA Croatia-Croatian Association for Tunnels and Underground Structures ([www.itacroatia.eu](http://www.itacroatia.eu)) (2010-2015, 2015-2020)
- Member of several professional societies : Chamber of Charted Engineers Austria(2003), Croatia (1995), Austrian Geotechnical Society (ÖGG) (2001), International Tunneling Association (ITA-AITES) (2001), Croatian Geotechnical Society (HGD) (2006), Canadian Tunnelling Society (2010) etc.
- Lectures on different Universities and Engineering Chambers as :
  - Politecnico Torino, Master Study “TBM Technology”
  - University Salzburg, Master Study “Intercultural Competence”
  - Technical University Vienna, Master Study “International Consultancy”
- Books (11) and guidelines (3) on tunnelling in last 10 years :
  - 3 guidelines, 1 book co-author, 1 book co-editor, 9 proceedings/books editor

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## **Awards :**

- 2015 Award of Croatian Congress Industry for the Best Year Achievement for WTC2015
- 2012 Organisation of World Tunnel Congress WTC2015 elected by Member Nations of ITA-AITES
- 2001 Best Consulting Company of Austria , member of a team
- 1983,-84,-85 University Rector’s Award (3 times) for the Best Student Performance on University Zagreb, Croatia
- 8 Marathon Finisher ( 2002-05, 2007, 2016-18)